

NRTC to offer Silver Spring gear to 1,500 member firms

1,500 rural electric and telecom utilities and affiliates in 48 states, collectively serving about 20 million homes and 50 million residents. Under the deal, NRTC will offer Silver Spring's high-performance, multi-application "Gen-5" platform to its electric utility membership, Silver Spring said.

Silver Spring Networks announced yesterday it was picked as a solutions provider by the NRTC (National Rural Telecom Cooperative), which represents over 1,500 rural electric and telecom utilities and affiliates in 48 states, collectively serving about 20 million homes and 50 million residents. Under the deal, NRTC will offer Silver Spring's high-performance, multi-application "Gen-5" platform to its electric utility membership, Silver Spring said.

The deal lets NRTC offer two-way AMI infrastructure and other smart grid and related applications, it added.

"We are honored to partner with NRTC to offer cooperative utilities across the US our innovative technology being used by some of the world's leading utilities on five continents," said Silver Spring Networks CEO Mike Bell in prepared remarks. "Silver Spring's open standards-based platform helps ensure that we can provide all customers – regardless of their size or service territory – the best performance and flexibility to connect meters and a wide range of advanced end-devices, while also future-proofing for any services

that they may consider down the road."

"NRTC's members require technology that is reliable, cost effective and scalable to meet their current and future needs," said NRTC CEO Tim Bryan in prepared remarks. "We look forward to continuing our leadership in helping members build, maintain and enhance communications networks that empower both utility and broadband applications by offering Silver Spring's high-performance, multiple-application solution on a national scale."

With over 25.5 million enabled devices delivered on five continents, Silver Spring works with cooperative, public power and municipal utilities to deliver its proven, reliable and IPv6 standards-based platform, the firm said, including American Municipal Power, Choptank Electric Cooperative, City Utilities of Springfield, CPS Energy, Modesto Irrigation District, New Braunfels Utilities, Sacramento Municipal Utility District and Snohomish County Public Utility District.

NRTC has provided smart grid and AMI solutions to its members for 15 years, deploying nearly 3.5 million endpoints using a variety of solutions and technologies, it added. The co-op provides a wealth of support for its members including project management, network construction and management, ordering fulfillment and technical support, the firm said.