

TESTIMONIALS



PG&E

"As we have upgraded nearly 9 million meters and connected millions of customers to the network, we've already seen tremendous innovation from Silver Spring in enabling connectivity across our service territory," said Al Torres, Vice President of Customer Operations at PG&E. "We are excited about Silver Spring's efforts to add transport flexibility and deliver faster performance to simplify our coverage efforts and enable next-gen applications."



ABB

"Given all the ways in which our joint customers are implementing distribution automation, the increased bandwidth and flexibility of the Silver Spring solution is well suited to their needs," said Bill Whitehead, director of business development at ABB. "The ability to choose from a variety of transport types will be very valuable as utilities grapple with changing regulatory environments and operating priorities."



AT&T Business Solutions

"Instead of simple connectivity, utilities today are seeking smart grid offers that incorporate advanced applications," said Chris Hill, Vice President, Advanced Mobility Solutions, AT&T Business Solutions. "Silver Spring's Gen4 technology, combined with AT&T's wireless network, will help address the wants and needs of energy providers, delivering faster speeds and better performance to millions of customers."



Cable&Wireless Worldwide

"Radio mesh is a technology that is proven at scale through huge deployments across much of the world," said Patrick Razavet, director of utilities and smart, Cable&Wireless Worldwide. "Mesh enables both the distributed intelligence and the much needed disruptive economics in the UK market that are suited to machine-to-machine applications such as smart metering and smart grids. Combining mesh with existing mobile networks provides a 'best of both worlds' proposition in terms of coverage, value, and future-proofing."

About Silver Spring Networks

Silver Spring Networks is a leading smart grid networking platform technology and solutions provider. We have connected over 10 million homes and businesses throughout the world with the goal of achieving greater energy efficiency for the planet. Our innovative products enable utilities to gain efficiencies, integrate renewable energy sources and empower customers to monitor and manage energy consumption. Silver Spring Networks' clients include Baltimore Gas & Electric, CitiPower & Powercor, Florida Power & Light, Jemena Electricity Networks Limited, Pacific Gas & Electric and Pepco Holdings, Inc. among others. For more information please visit www.silverspringnet.com.

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